



**AUSTIN PEAY STATE UNIVERSITY**  
**Procurement and Contract Services**  
 505 York Street  
 P.O. Box 4638  
 Clarksville, Tennessee 37040  
 Telephone (931) 221-7573  
[hubertc@apsu.edu](mailto:hubertc@apsu.edu)

**INVITATION TO BID (ITB) - ELECTRONIC**

1. FILE NUMBER: ITB 27-011
2. DUE DATE – NO LATER THAN: Wednesday, July 1, 2026 by 4:30 p.m. Central Time (CT).
3. FOR THE PURCHASE OF: Coating & striping Lot 25
4. FOR DELIVERY TO: Austin Peay State University, Clarksville, Tennessee
5. I (We) propose to furnish the goods and/or services specified herein, at the price(s) quoted opposite each item listed in this Intent to Bid.
6. It is understood and agreed that this bid shall constitute an offer to sell which when accepted in writing by Austin Peay State University’s Procurement and Contract Services, and subject to the terms and conditions of such acceptance, will constitute a valid and binding contract between the undersigned and APSU.
7. Institution is exempt from state, federal, and local taxes; do not include taxes in Bid. Quote F.O.B., Austin Peay, Clarksville, Tennessee. Minimum terms: Net 30 days. Prepayment not allowed.
8. **IMPORTANT:** This Bid must be manually signed by Seller’s person with proper signature authority. Failure to sign and submit **signature** on this document will result in **REJECTION** of your Bid. **Acceptable signatures: Digitally verified & wet (scanned). Not acceptable: Computer generated (Word etc.) Bid must be received in the Procurement Services by the designated time or bid will be REJECTED. Electronic bids will be accepted and are encouraged.**
9. These prices  will be extended  will not be extended to other state institutions of higher education.
10. If accepted within 30 days of bid opening (above), the undersigned offers and agrees to honor this Bid.

(Name of Corporation, Firm or Person)	(Number of Days to Make Delivery)
(Mailing Address – PO Box or Street)	(Email)
(City, State, ZIP Code)	(Telephone/Fax Numbers)
(Authorized Signature for the Bidder)	(Date Signed)
(Typed or Printed Name and Title of Person Signing)	(F.O.B. Point) Austin Peay State University, Clarksville, TN

**BID CERTIFICATION FORM**  
**THIS FORM MUST BE RETURNED WITH THE INTENT TO BID**

I certify that this Bid is not made in connection with any other bidder submitting a Bid for the same commodity(s) and this Bid is in all other respects fair and without collusion, fraud or conflict of interest.

I additionally certify, by signature below and submission of this Bid, that neither my principals nor I are presently disbarred, suspended, proposed for disbarment, declared ineligible or voluntarily excluded from participation in this transaction by any Federal department or agency.

The (Bidder/Bidder/Vendor) certifies, by signature below and submission of this (Bid/bid) that neither I nor my principals are presently disbarred, suspended, proposed for disbarment, declared ineligible or voluntarily excluded from participation in this transaction by any State or Federal department or agency.

Pursuant to TCA Code 12-4-120, all solicitations for goods and services must require contractors to be registered with the Department of Revenue for the collection of Tennessee sales and use tax.

Concerning the certification above, if you are unable to certify to any of the statements in that certifications, an explanation must be attached to your Bid.

I further certify that I received, as part of this bid document, Austin Peay's Minimum Bid Terms and Conditions

\_\_\_\_\_  
Authorized Signature for Bidder

Typed Name: \_\_\_\_\_ Title: \_\_\_\_\_

TYPE OF BUSINESS: (Check Only One)

- Agriculture, Forestry or Fishing
- Mining
- Construction Services
- Wholesale Trade
- Retail Trade
- Service Industry
- Manufacturing

ANNUAL SALES: (Check Only One)

- Less than \$499,999
- \$500,000 through \$999,999
- \$1,000,000 through \$1,499,999
- \$1,500,000 or More

BUSINESS OWNERSHIP: (Check Only One)

- Non-Minority
- Government
- Non-Profit
- Disabled
- Service Disable-Veteran
- Minority\*
- Woman
- Small
- Other

OWNERSHIP ETHNICITY (Check Only One)

- African American
- Asian American
- Native American
- Hispanic American
- Caucasian
- Other

\*MINORITY OWNERSHIP CLARIFICATION: "Minority-owned business" means a business which is solely owned, or at least 51% of the assets or outstanding stock of which is owned, by an individual who personally manages and controls the daily operations of such business and who is impeded from normal entry into the economic mainstream because of: a) Past practices of discrimination based on race, religion ethnic background or sex; b) A disability defined as a physical impairment that, in the written opinion of a person's licensed physician, substantially limits one or more than five years, (as herein, "major life activities" means caring for oneself, and performing manual task – which includes writing, walking, seeing, hearing, speaking and breathing, (T.C.A. 4-26-102); or c) Past parities or racial discrimination against African Americans (T.C.A. 12-3.802).

## MINIMUM GENERAL BID CONDITIONS

### 1. PREPARATION AND SUBMISSION OF BID.

- a. Failure to examine any drawings, specifications, or instructions will be at the bidder's risk.
- b. **BID SUBMITTAL / SIGNATURE:** Bid shall give the full name and business address of the bidder. If the bidder is a corporation, the name shall be stated as it is in the corporate charter. Bids must be signed in ink, if submitted by hard copy, by the bidder's authorized agent. If submitted electronically, signature must be from a verified electronic signature software such as AdobeSign, by the bidder's authorized agent, or the bids will be rejected. Bids are to be sealed, and the outside of the envelope is to reference the bid number. The person signing the bid must show his title, and if requested by the institution, must furnish satisfactory proof of his or her authority to bind his or her company in contract. Bidder understands that by submitting a bid with an authorized signature, it shall constitute an offer to the institution. Bids must be typewritten or in ink; otherwise, they may not be considered. Purchase orders will be issued to the firm name appearing on the bid.
- c. Bids are to be received in the location designated on the bid no later than the specified date and time. Late bids will NOT be opened or considered.
- d. No erasures are permitted. Any errors must be crossed out, with corrections clearly printed in ink or typewritten adjacent to the error. All such corrections must be initialed in ink by the individual signing the bid.
- e. Discounts other than "Time" or "Cash" offered should be deducted from the unit price.
- f. **Specifications:** Reference to available specifications shall be sufficient to make the terms of the specifications binding on the bidder. The use of the name of a manufacturer, or any special brand or make in describing an item does not restrict the bidder to that manufacturer or specific article, unless specifically stated. Comparable products of other manufacturers will be considered if proof of compatibility is contained in the bid. Bidders are required to notify the Institution's ITB Coordinator whenever specifications/procedures are not perceived to be fair and open. All suggestions or objections shall be made in writing and received by the ITB Coordinator at least three (3) working days prior to the bid opening. The articles on which the bids are submitted must be equal or superior to that specified. **Informative and Descriptive Literature:** The bidder must show brand or trade names of the articles bid, when applicable. It shall be the responsibility of the vendor, including vendors whose product is referenced; to furnish with the bid such specifications, catalog pages, brochures or other data as will provide an adequate basis for determining the quality and functional capabilities of the product offered. Failure to provide this data may be considered valid justification for rejection of bid.
- g. Samples of items when called for, must be furnished free of expense, and if not destroyed will, upon vendor's request within ten (10) days of bid opening, be returned at the bidder's expense. Each sample must be labeled with the bidder's name, manufacturer's brand name and number, bid number and item reference.
- h. **Time of Performance:** The number of calendar days in which delivery is to be made after receipt of order shall be stated in the bid and may be a factor in making an award, price notwithstanding. If no delivery time is stated in the bid, bidder agrees that delivery is to be made within two weeks (10 business days) of order.
- i. Transportation and delivery charges should be included in the price and be fully prepaid by the vendor to the destination specified in the bid. Bid prices shall include delivery of all items F.O.B. destination.
- j. New materials and supplies must be delivered unless, otherwise specifically stated in the bid.
- k. Alternate bids will not be considered unless specifically called for in the bid.
- l. **Bond requirements.** The institution reserves the right to require that the selected vendor post a performance and/or payment bond in such amount as deemed reasonable by the institution. Any bond requirement should be included in the bid, itemized separately.
- m. Only bids submitted on bid forms furnished by the Institution will be considered, except that the Institution reserves the right to consider telephone, faxed or electronically submitted bids for purchases totaling less than \$50,000 if received by the deadline and confirmed in writing within five (5) days on Institution forms.
- n. By signing this bid where indicated, the bidder agrees to strictly abide by all state and federal statutes and regulations. The bidder further certifies that this bid is made without collusion or fraud.
- o. **Failure to Bid/Error in Bid.** Failure to bid without advising the Institution that future invitations for bids are desirable may result in removal from Institution's bidders' list covering this category of items. In case of error in the extension of prices in the bid, the unit price will govern. Late bids will NOT be opened or considered. Bidders are cautioned to verify their bids before submission, as amendments received after the bid deadline will not be considered. No bid shall be altered, amended or withdrawn after opening. After bid opening, a bidder may withdraw a bid only when there is obvious clerical error such as a misplaced decimal point, or when enforcement of the bid would impose unconscionable hardship due to an error in the bid resulting in a bid substantially below the other bids received. Bid withdrawals will be considered only upon written request of the bidder.

- 2. INSPECTION.** All bids are subject to public inspection after the award. If there is a public bid opening, bidders may be present at bid opening.
- 3. ACCEPTANCE AND AWARD.** The Institution reserves the right to reject any and all bids and to waive any informality in bids and, unless otherwise specified by the bidder, to accept any item in the bid. Action to reject all bids shall be taken for unreasonably high prices, errors in the bid documents, cessation of need, unavailability of funds, or any other reason approved by the Tennessee Board of Regents.
- a. Contracts and purchases will be made with the lowest, responsible, qualified bidder. The quality of the articles to be supplied, their conformity with the specifications, their suitability to the requirements of the Institution, cash discount offered, and the delivery terms will be taken into consideration.
  - b. The Institution reserves the right to order up to 10% more or less than the quantity listed in the bid.
  - c. If a bidder fails to state a time within which a bid must be accepted, it is understood and agreed that the Institution shall have sixty (60) days to accept.
  - d. A written purchase order mailed or otherwise furnished, to the successful bidder within the time period specified in the bid results in a binding contract without further action by either party. The contract may not be assigned without written Institution consent.
  - e. If the appropriate space is marked on the bid, other state institutions of higher education may purchase off the contract during the same period as the Institution.
- 4.** Bidders are requested to submit a Notice of Intent to Bid to Austin Peay State University, an agency of the State of Tennessee, by the date and time specified in this Invitation to Bid. The purpose of the Notice of Intent to Bid is to assist the University with planning, coordination, and administration of the procurement process, including distribution of addenda and communications.

Submission of a Notice of Intent to Bid is **recommended but not mandatory** and is **not a condition for submitting a bid**.

A Notice of Intent to Bid is **non-binding** and **does not obligate the Bidder** to submit a bid. Failure to submit a Notice of Intent to Bid shall **not disqualify** a Bidder from participating in this procurement.

Bidders who submit a Notice of Intent to Bid are responsible for providing accurate contact information and for monitoring this solicitation for any addenda issued.

The Notice of Intent to Bid should include the Bidder's legal entity name, contractor license classification (as applicable), primary contact name, phone number, and email address, and shall be submitted in accordance with the instructions provided in this ITB.

- 5. DISCOUNT PERIOD.** Time in connection with discount offered will be computed from the date of delivery at destination, or from the date correct invoices are received, whichever is later.
- 6. DEFAULT OF SELECTED VENDOR.** In case of vendor default, the Institution may procure the articles or services from other sources and hold the defaulting vendor responsible for any resulting cost.
- 7. INSPECTION OF PURCHASES.** Articles received which are not equivalent will not be accepted and will be picked up by the vendor or returned to vendor, shipping charges collect. Institution shall have a reasonable period in which to inspect and accept or reject materials without liability. If necessity requires Institution to use nonconforming materials, an appropriate reduction in payment may be made.
- 8. TAXES.** Institution is tax exempt; do not include taxes in bid. Vendors making improvements or additions to or performing repair work on real property for Institution are liable for any applicable sales or use tax on tangible personal property used in connection with the contract or furnished to vendors by the state for use under the contract.
- 9. NONDISCRIMINATION.** The Institution and bidder agree to comply with Titles VI and VII of the Civil Rights Act of 1964, Title IX of the Education Amendments of 1972, Section 504 of the Rehabilitation Act of 1973, Executive Order 11,246, the Americans with Disabilities Act of 1990 and the related regulations to each. Each party assures that it will not discriminate against any individual including but not limited to employees or applicants for employment and/or students, because of race, religion, creed, color, sex, age, disability, veteran status or national origin.

- 10. PROHIBITIONS/NO VENDOR CONTRACT FORM/TENNESSEE LAW/AUDIT.** Acceptance of gifts from vendors is prohibited. TCA §12-3-106. Bidding by state employees is prohibited. TCA §12-4-103. The bidder warrants that no part of the total contract amount shall be paid directly or indirectly to any officer or employee of the State of Tennessee. The contract documents for purchase under this bid request shall consist of the successful bidder's bid and the Institution's purchase order. **Bidders may not require any other written contract terms or conditions, nor may any other terms and conditions be imposed by means of subsequent documents, such as invoices, warranty agreements, license agreements, etc. Should the bidder request exceptions to terms and conditions and/or those proposed by the bidder vary from the bid and Institution Policies and Guidelines, Institution may render the bid unresponsive and subject the bid to rejection. The contract shall be governed by Tennessee law.** For all awards other than for a firm, fixed price, vendor shall maintain books and records for a period of three (3) years from final payment, and these records shall be subject to audit by the State.
- 11. PURCHASING POLICIES/BID PROTESTS.** This bid request and any award made hereunder are subject to the policies and guidelines of Institution (available upon request). Bid protest procedures are available at: [www.apsu.edu/procurement](http://www.apsu.edu/procurement).
- 12. ILLEGAL IMMIGRANTS.** By acceptance of this Contract, Contractor is attesting that it will not knowingly utilize the services of illegal immigrants and will not knowingly utilize the services of any subcontractor that does so in delivery of the goods/services under this order. If Contractor is discovered to have breached this attestation, it shall be prohibited from supplying goods/services or submitting a bid to any LGI institution or other state entity for a period of one (1) year from the date of discovery of the breach. Contractor may appeal the one (1) year by utilizing an appeals process in the Rules of Finance and Administration, 0620.
- 13. SALES AND USE TAX.** Before the Purchase Order/Contract resulting from this ITB is signed, the apparent successful bidder must be registered or exempted from registration with the Department of Revenue for the collection of Tennessee sales and use tax. The State shall not approve a contract unless the Bidder provides proof of such registration or exemption. The foregoing is a mandatory requirement of an award of a contract pursuant to this solicitation.
- 14. IRAN DIVESTMENT.** By submission of this Bid, each Bidder and each person signing on behalf of any Bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each Seller is not on the list created pursuant to § Tenn. Code Ann. § 12-12-106

**SCHEDULE OF EVENTS**

1. SCHEDULE: The following Schedule of Events represents the Institution's best estimate of the schedule that will be followed. Unless otherwise specified, the time of day for the following events will be between 8:00 a.m. to 4:30 p.m. (CST).

<b>NOTICE: Institution reserves the right, at its sole discretion, to adjust this schedule, as it deems necessary. The Institution will communicate any adjustment to the Schedule of Events to the potential Bidders.</b>		
EVENT	TIME	DATE ( <u>all</u> dates are Institution business days)
1. APSU Issues ITB 27-011		Friday, June 12, 2026
2. Pre-Bid Meeting Location: Procurement Services' Conference Room 505 York Street, Clarksville, TN 37040	10:00 a.m.	Wednesday, June 17, 2026
3. Written Questions/Comments Deadline to <a href="mailto:hubertc@apsu.edu">hubertc@apsu.edu</a>	4:30 p.m.	Friday, June 19, 2026
4. Institution Responds to Written Questions/Comments on <a href="#">APSU Bid Opportunities Website</a>	4:30 p.m.	Wednesday, June 24, 2026
5. Intent to Propose  Email to: <a href="mailto:hubertc@apsu.edu">hubertc@apsu.edu</a> with the ITB number in the subject line.	4:30 p.m.	Friday, June 26, 2026
6. Bid Deadline If hard copy delivered to:  Procurement Services 505 York Street Clarksville, TN 37040  Package should be sealed with "ITB 27-011", bidder name and contact information on the outside of the package. <i>If the total project bid exceeds \$25,000, the "License Information Template" must be fully completed and affixed to the outside of the envelope.</i> If electronic to: <a href="mailto:hubertc@apsu.edu">hubertc@apsu.edu</a>  with "ITB 27-011" in the subject line. <i>If the total project bid exceeds \$25,000, the "License Information Template" must be the first page of your submitted electronic bid.</i> <b><i>There will be no public bid opening.</i></b>	4:30 p.m.	Wednesday, July 1, 2026
7. Bid Opening in Procurement Services		Thursday, July 2, 2026

8. Notice of Bid Award to Awardee		<b>Wednesday, July 8, 2026</b>
9. Performance Bond due to Procurement Services		<b>Wednesday, July 8, 2026</b>
10. Certificate of Insurance (COI) Received by Procurement Services with APSU has additional insured or certificate holder.		<b>Wednesday, July 8, 2026</b>
11. Work to be completed on or before August 6, 2026		<b>Thursday, August 6, 2026</b>

**ATTACHMENT A**

**ATTESTATION RE PERSONNEL USED IN CONTRACT PERFORMANCE**

<b>CONTRACT NUMBER:</b>	ITB 27-011
<b>CONTRACTOR LEGAL ENTITY NAME:</b>	
<b>FEDERAL EMPLOYER IDENTIFICATION NUMBER:</b> (or Social Security Number)	

**The Contractor, identified above, does hereby attest, certify, warrant, and assure that the Contractor shall not knowingly utilize the services of an illegal immigrant in the performance of this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant in the performance of this Contract.**

**SIGNATURE & DATE:**

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NOTICE: This attestation MUST be signed by an individual empowered to contractually bind the Contractor. If said individual is not the chief executive or president, this document shall attach evidence showing the individual's authority to contractually bind the Contractor.

**ATTACHMENT B**

**COST PROPOSAL**

The contractor is responsible for compliance with all state, city, and local code requirements. All work associated with this quotation must be scheduled through the Procurement Services Office who can be contacted at 931-221-7029.

Contractor terms and conditions apply to this bid and can be found at [www.apsu.edu/procurement](http://www.apsu.edu/procurement) under terms and conditions.

Note: If the proposed amount is over \$25,000, please fill out the License Information Template found on the top of the bid webpage <https://www.apsu.edu/procurement/vendors/bids/>. This must accompany your bid if over \$25,000 and be the first page, if electronic of the bid or placed on the outside of the envelope if by paper.

Successful vendor must provide a certificate of insurance and performance bond as noted on the schedule before work can begin.

Specs to follow on next page.

**Total Project Cost**     \$ \_\_\_\_\_

**If you cannot make the pre-bid and need to schedule a walk through, contact Rasheda Smith [smithr@apsu.edu](mailto:smithr@apsu.edu) or (931) 221-7405.**

**Any questions for this project must be submitted in writing to [hubertc@apsu.edu](mailto:hubertc@apsu.edu).**

**ATTACHMENT C**

**SCOPE of WORK**

**COATING AND OR STRIPING PROJECT, Lot 25**

Austin Peay State University (APSU) is requesting firm price quotations for the coating and striping of the parking and driving areas in Lot 25 for the Jenkins building near the intersection of College St. and N.3<sup>rd</sup> St.

**Scope of Work:**

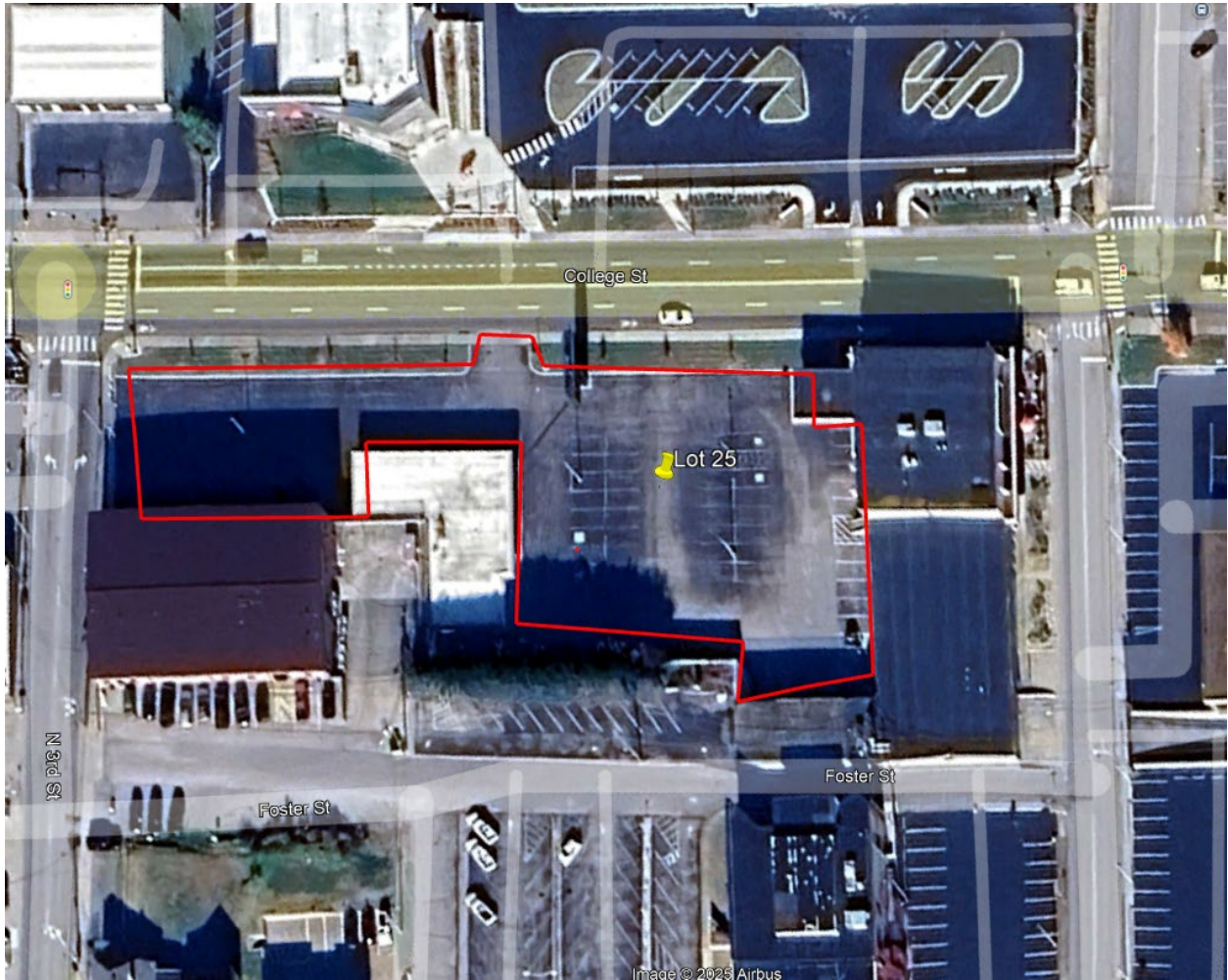
The following areas are to be coated, repaired and striped.

1. The entire parking and driving area is to be crack filled and seal coated.
2. Concrete is not to be sealed but if striping exists on concrete, it should be re-painted.
3. The restriping and lettering shall be the same layout as before coating, any changes must be approved by the Austin Peay Physical Plant.
4. Attached is a map of the general location where the work is to be completed.

**Specifications:**

1. All cracks in the asphalt shall be cleaned of debris and filled with crack filler prior to seal coating.
2. Seal coating should be oil and gasoline resistant.
3. Seal coat should be two coats, **each applied separately**
4. Parking lot is to be striped in white traffic paint.
  - a. If applicable, markings shall include handicap spaces with blue and white paint with the **New Dynamic Accessibility icon**.
5. All lettering, arrows, stop bars, etc. shall be re-painted as they are currently.
  - a. Existing thermoplastic shall not be painted.
6. A proposed schedule of work must be submitted with the bid.
7. Some work may need to be completed on the weekends or nights due to availability.
8. Project must be complete by August 6, 2026.

APSU Physical Plant Staff will work with successful contractor to coordinate exact dates and notify campus community of lot closures.



**ATTACHMENT D**

**PERFORMANCE BOND**

The Surety Company issuing bond shall be licensed to transact business in the State of Tennessee by the Tennessee Department of Commerce and Insurance. Bonds shall be certified and current Power-of-Attorney for the Surety's Attorney-in-Fact attached.

**KNOW ALL BY THESE PRESENTS:**

That we,

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(Name of Principal)

---

(Address of Principal)

as Principal, hereinafter called the Principal, and

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(Name of Surety)

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(Address of Surety)

as Surety, hereinafter call the Surety, do hereby acknowledge ourselves indebted and securely bound and held unto the State of Tennessee as Obligee, hereinafter called the Obligee, and in the penal sum of

\$

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(Dollar Amount of Bond)

good and lawful money of the United States of America, for the use and benefit of those entitled thereto, for the payment of which, well and truly to be made, we bind ourselves, our heirs, our administrators, executors, successors, and assigns, jointly and severally, firmly by these presents.

**BUT THE CONDITION OF THE FOREGOING OBLIGATION OR BOND IS THIS:**

**WHEREAS**, the Obligee has engaged the Principal for a sum not to exceed

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(Contract Maximum Liability)

to complete Work detailed in the Scope of Goods and/or services detailed in the State of Tennessee Request for Proposal bearing the RFP Number:

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(RFP Number)

a copy of which said Request for Proposal and the resulting Contract are by reference hereby made a part hereof, as fully and to the same extent as if copied at length herein.

**NOW, THEREFORE**, if the Principal shall fully and faithfully perform all undertakings and obligations under the Contract hereinbefore referred to and shall fully indemnify and hold harmless the Obligee from all costs and damage whatsoever which it may suffer by reason of any failure on the part of the Principal to do so, and shall

fully reimburse and repay the Obligee any and all outlay and expense which it may incur in making good any such default, and shall fully pay for all of the labor, material, and Work used by the Principal and any immediate or remote subcontractor or furnisher of material under the Principal in the performance of said Contract, in lawful money of the United States of America, as the same shall become due, then this obligation or bond shall be null and void, otherwise to remain in full force and effect.

**AND** for value received, it is hereby stipulated and agreed that no change, extension of time, alteration, or addition to the terms of the Contract or the Work to be performed there under or the specifications accompanying the same shall in any wise affect the obligation under this bond, and notice is hereby waived of any such change, extension of time, alteration, or addition to the terms of the Contract or the Work or the specifications.

**IN WITNESS WHEREOF** the Principal has hereunto affixed its signature and Surety has hereunto caused to be affixed its corporate signature and seal, by its duly authorized officers, on this

\_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ .

**WITNESS:**

\_\_\_\_\_  
(Name of Principal)

\_\_\_\_\_  
(Name of Surety)

\_\_\_\_\_  
(Authorized Signature of Principal)

\_\_\_\_\_  
(Signature of Attorney-in-Fact)

\_\_\_\_\_  
(Name of Signatory)

\_\_\_\_\_  
(Name of Attorney-in-Fact)

\_\_\_\_\_  
(Title of Signatory)

\_\_\_\_\_  
(Tennessee License Number of Surety)