

DATE:

ITB # 26-039 AMENDED AS FOLLOWS:

1. This ITB Schedule of Events updates and confirms scheduled ITB dates. **Any revision or new text is highlighted.**

SCHEDULE OF EVENTS

<p>NOTICE: The Institution reserves the right, at its sole discretion, to adjust this schedule, as it deems necessary. The Institution will communicate any adjustment to the Schedule of Events to the potential Bidders.</p>		
EVENT	TIME	DATE (all dates are Institution business days)
1. APSU Issues ITB 26-039		Wednesday, May 6, 2026
2. Written Questions/Comments Deadline	4:30 pm	Wednesday, May 20, 2026
3. Institution Responds to Written Comments/Questions.	4:30 pm	Wednesday, June 3, 2026
4. Bid Deadline <u>Hard</u> copies delivered to: 505 York Street Clarksville, TN 37040 The envelope must be marked "ITB 26-039" <u>Electronic</u> copies delivered to: waltonp@apsu.edu Subject line: ITB 26-039	4:30 pm	Wednesday, June 17, 2026
5. Bid Award		Wednesday, June 24, 2026
6. Certificate of Insurance with APSU as Certificate Holder Due		Wednesday, July 1, 2026
7. Contract Start Date		Wednesday, July 1, 2026

2. APSU responses to questions and comments in the table below to amend and clarify this ITB.

Any restatement of ITB text below shall NOT be construed as a change in the actual wording of the ITB document.

ITB SECTION		QUESTION / COMMENT	APSU RESPONSE
	1.	<p>Labor Rates : Like most in our trade, our laborers are 1099 contractors. We do not pay them an hourly rate or profit from their labor. Rates vary significantly based on the specific product and job scope.</p>	<p>We are requesting labor rates because the scope and quantity of future work cannot be fully defined at this time. The awarded contractor may be asked to perform a variety of installation and repair services throughout the contract term, and labor rates will be used as a basis for evaluating and pricing those services.</p> <p>Please provide your standard labor classifications and corresponding hourly rates for personnel who will be performing the work under this contract. If labor is performed by subcontractors or independent contractors, please provide the rates that would be billed to the University for those services.</p>
	2.	<p>Product Markups: We do not carry every type of flooring in stock. While we have set markups for stocked items, these differ from products ordered per job. To remain competitive, our markups fluctuate based on the product type and our purchase price.</p>	<p>We understand that markups may vary by product type. However, because the specific scope of future work is unknown, bidders must provide a defined markup structure that can be applied throughout the contract term.</p> <p>Please provide the markup percentages that will be applied to material costs. If different markups apply to different product categories, please identify the applicable categories and percentages. Markups that will be determined on a project-by-project basis do not satisfy the bid requirements.</p>

	3.	Additional Fees: We do not apply trip charges, and all of our estimates are provided free of charge.	If no trip charges, estimate fees, or other additional fees apply, please indicate \$0.00 in the applicable fields of the bid form.
	4.	Total Evaluated Cost: Because of the variables mentioned above, calculating a fixed "total evaluated cost " is not feasible.	A total evaluated cost is required to ensure fair and consistent comparison of all bids. Bidders must provide pricing based on the defined bid structure and any standard assumptions included in the solicitation so that a total evaluated cost can be calculated.
	5.		

ITB SECTION		QUESTION / COMMENT	APSU RESPONSE
	6.		
	7.		
	8.		