## **Behavioral Interview Questions**

Behavioral Interview: A method used by employers to gather information about past behavior work patterns or events to use as an indicator for future performance in the workplace. Use the STAR method to respond to the following behavioral interview questions:

Situation Set up the scenario, or describe the situation that you were in

Task Identify the task or the problem that confronted you

Action Explain the specific action you took
Result Describe the result(s) of your action

## **Sample Questions**

- 1. Tell me about a course, work experience, or extracurricular activity where you had to work in a team. How did it go? How did you overcome any difficulties?
- 2. Describe the most significant or creative presentation/idea that you developed/implemented.
- 3. Tell me about a decision you made while under a lot of pressure.
- 4. Describe a situation in which you were able to use persuasion to successfully convince someone to approach things your way. What level was the person you had to persuade?
- 5. Describe a particularly stressful time in your life and how you dealt with it.
- 6. Tell me about a time when you had to deal with a difficult person. How did you handle them? What happened?
- 7. Tell me about 3 of your accomplishments that have given you the greatest sense of satisfaction. Why are they significant?
- 8. Tell me about 2 situations in which you did not succeed and why?
- 9. Tell me about a time when you had to work on a project with little supervision. Describe the experience. How did you get started?
- 10. Describe a time when you needed to complete a task in a very short time frame. What created the situation? How did you handle it?
- 11. Describe a time when you had to cope with a difficult situation. What did you do? What did you learn about yourself?
- 12. Give me an example of a time when your leadership/initiative made the critical difference in completing a task. What did you do?
- 13. Describe a situation in which you worked on simultaneous projects. How did you handle it? What did you do to get through?
- 14. Give me a specific example of when you had to deal with an angry customer. What was the problem? What was the outcome?